



RESPONSE TO: RFP 17-21

BODY-WORN CAMERA (BWC) SOLUTION FOR DAVENPORT PD

AUGUST 23, 2017

ADDRESSED TO:

PURCHASING DEPARTMENT

CITY OF DAVENPORT IOWA

226 W. 4th Street
Davenport, Iowa 52801
United States



CONTACT

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NEW AND IMPROVED



UPGRADED FEATURES FOR AIRTIGHT EVIDENCE CAPTURE.

Featuring a single or two-piece design, the Arbitrator BWC is IP67 / MIL-STD-810G rated to provide officers with a more reliable way to capture video and audio evidence in nearly any condition. Arbitrator BWC records in 1080P / 720P / 360P and seamlessly integrates with Panasonic's SafeServ™ Evidence Management Software. Also included is an **industry-leading 3-year manufacturer's warranty**. The Arbitrator BWC in unison with Arbitrator in-car video systems and Panasonic fixed-surveillance cameras, form a unified evidence management platform that preserves the chain of custody.

BUILT ON PANASONIC'S TRADITION OF VIDEO EXCELLENCE FOR LAW ENFORCEMENT, THE BWC3 TAKES EVIDENCE COLLECTION TO THE NEXT LEVEL.



LONGER BATTERY

Panasonic has leveraged their experience and resources in engineering to improve the battery life in this new mark. Battery life has improved to more than 12 hours!

FULLY RUGGED

Features rock-solid quality with an IP67 rating and MIL-STD-810G architecture so evidence capture continues uninterrupted, even in the most challenging environments.

MULTIPLE RESOLUTIONS

Recording evidence in 1080p, 720p and 360p resolutions, the Arbitrator Body Worn Camera provides crystal-clear video clarity that accelerates convictions in court.

TRIGGER RECORDING

The Arbitrator BWC can be configured to trigger recordings wirelessly based on connection to light bar, G-Force Trigger, or weapon lock release.



12 HOURS

BWC3



IP67 RATING

BWC3



3 RESOLUTIONS

BWC3



WIRELESS TRIGGERING

BWC3

ADDITIONAL
RESOURCES

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GENERAL INFO

[www.keltekinc.com/product/
arbitrator-bwc](http://www.keltekinc.com/product/arbitrator-bwc)



VIDEOS

[youtube.com/channel/UCIT93TI-Q-
4s00xPcvfbwBg](https://youtube.com/channel/UCIT93TI-Q-4s00xPcvfbwBg)



ARTICLES

[info.keltekinc.com/blog/topic/
video](http://info.keltekinc.com/blog/topic/video)

QUOTE AND SIGN OFF

OUR QUOTE
FOR ASKED
SERVICES

-

Descriptions	Qty.	Amount
BWC3 & DEPLOYMENT Main controller unit, choice of mounting and deployment services.	150	\$194,814.00
BWC3 ACCESSORIES 8-bay LAN/USB offload and charging dock with power supply.	19	\$29,592.50
CAD INTEGRATION UEMS CAD integration module.	1	\$18,000.00
SERVER & DEVICE LICENSING Annual cost for UEMS server license (includes SafeServ) and wearable camera licensing.	1	\$7,575.00
TOTAL		\$249,981.50

** The above solution assumes the customer provides applicable storage and networking similar to the ongoing product evaluation environment.*

PAYMENT

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Remit Payment to:
KELTEK Incorporated
205 N. High Street
Baxter, IA 50023

Financing:
Capital financing/leasing
options available
upon request

Client Name and Signature

WHAT HAPPEN WHEN THE RFP IS AWARDED?

LET US EXPLAIN.

We will follow a detailed and well-organized implementation. Our approach to meeting the City's timeline is manifested in our partnership with Panasonic professional services, as well as our preparation work and methodical approach:

1.) Camera Manufacturer Inventory – As the manufacturer of its own cameras, Panasonic controls its supply chain. And as a Prime Level Panasonic reseller, KELTEK can process equipment orders quickly, with body worn cameras in stock and available typically within 15-30 days of receipt of a purchase order.

2) Deliverables – A dedicated project manager will be assigned to the City's project from beginning to end. The project manager will work closely with the Panasonic professional services team as well as the City's project manager to define, monitor and exceed all expectations during the installation and training until city sign-off.

3) Support and Customer Care – Technical support is available 24/7/365 from a US-based team as well as our team of certified reseller technicians.

TRAINING PLAN.

Panasonic offers a variety of implementation, training and support options. We understand how crucial agency training is to ensure the success of this project and recognize the importance to provide adequate professional training that is required for video evidence management. Training will be customized based on mutually agreed upon goals. Our training philosophy is to be with the workforce every step of the way.

We realize that not everyone learns the same way. All training materials that are tailored to reflect the unique evidence policies and procedures of your agency. Examples of training documentation that is available include:

Printed User Manuals

Printed manuals are provided to the customer with each software purchase.

E-manuals

Electronic Instruction Manuals are provided to with each software purchase. Help references are also included within the software. The same information in the e-manuals can be accessed from the help menu.

Power Point Presentations

Professional Video Tutorials

Arbitrator Academy Web Portal

Learn about Arbitrator Components

Daily usage and tools for Officers

Evidence Management & Access Controls

Print Name/Title/Position

Signature of Client

Date

Company Name

Company Address

THANK YOU

THANK YOU FOR THE OPPORTUNITY!



WWW.KELTEKINC.COM

KELTEK INCORPORATED

Davenport Police Department
Body Worn Camera (BWC): RFP 17-21



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Address

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United States



DOWNLOAD

Direct Link : <http://www.keltekinc.com/kel170823-davenport-bwc-rfp>



Scan and return the download approved
Proposal to: **sales@keltekinc.com**
